



MeritCare Health System
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To Whom It May Concern
Re: Bergstrom Electric

I am writing this letter at the request of Steve Mundahl of Bergstrom Electric, as a reference for electrical construction work.

Bergstrom Electric is a contractor that is relatively new to MeritCare. They were recommended to us by Ulteig Engineering and initially were qualified by us to bid on our recent North Addition construction. They were the successful bidder. With all the controls in our hospital, we were not only looking for a crew with general power, lighting and even high-voltage experience, but tradespeople that could keep control wiring interfaced with our building security systems. Their recommendation to us was based preliminarily on their good work at the Cass County Jail.

Bergstrom has had a crew that has flexed up and down in size, from just a few people taking care of smaller phases of the work to a crew of about 25 when the major portion of the Addition was in full swing. I don't think that I can recall one person in their crew that I would not have wanted to be working on our project.

For the most part, as major medical equipment went in, such as cath and nuclear medicine cameras, they had a staff that stayed with the project. When that staff was not available and there was a substitute, the change in personnel was seamless. We had several vendors within a single cath lab for c-arm, table, and injector equipment. Bergstrom's staff roughed in a very complicated set of troughs and conduits without a hitch. They worked equally well with Construction Services, Bio-Medical Services, Nurses, and Physicians.

No project is without problems on multiple levels. I would say that we did not have the best of construction bid documents. Bergstrom worked very hard to coordinate what I feel in many cases was the engineers responsibility. Their attention avoid change orders. Bergstrom looked out for MeritCare's interests as they proceeded on the work. They were thoughtful and looked ahead. When it came time for the change order, there is always a bit of a sting, but we were treated fairly. There was also a little construction damage that occurred mostly at Bergstrom's fault. Bergstrom put their folks to work, got the work done, didn't whine, and did not ask for compensation. Their taking responsibility is not often seen these days.

We are in the process of an extensive replacement of imaging equipment. On the early project phases, we have asked our construction manager that Bergstrom Electric be the contractor we work with on a "T & M" basis.

One of my best compliments of Bergstrom Electric is that we have had consistently concerned and talented technicians on the work throughout the project. Healthcare is a difficult environment to work in and Bergstrom Electric has been up to the task.

Sincerely,

John S. Peterson, Architect
Manager of Construction Services